

# Freedom Plan At-A-Glance

Path to Director

BEAUTICONTROL®

	Consultant	Senior Consultant	VIP	Senior VIP	Executive VIP	Director
<b>Promotion and Maintenance Requirements</b>	Purchase a BeautiCase and submit a signed Independent Consultant Agreement	<ul style="list-style-type: none"> <li>• \$150 personal monthly sales</li> <li>• 1 active personally recruited Consultant</li> </ul>	<ul style="list-style-type: none"> <li>• \$500 personal monthly sales</li> <li>• 3 active personally recruited Consultants</li> <li>• \$1,000 Unit Volume</li> </ul>	<ul style="list-style-type: none"> <li>• \$500 personal monthly sales</li> <li>• 6 active personally recruited Consultants</li> <li>• \$3,000 Unit Volume</li> </ul>	<ul style="list-style-type: none"> <li>• \$500 personal monthly sales</li> <li>• 9 active personally recruited Consultants</li> <li>• 1 VIP line</li> <li>• \$5,000 Unit Volume</li> </ul>	<ul style="list-style-type: none"> <li>• \$500 personal monthly sales</li> <li>• 18 active personally recruited Consultants</li> <li>• 3 VIP lines</li> <li>• \$12,000 Unit Volume (2 consecutive months) to promote and \$8,000 Unit Volume to maintain Director</li> </ul>
<b>Retail Discount Level Schedule</b>	<p>\$ 0-\$149.99 = 25%</p> <p>\$150-\$349.99 = 30%</p> <p>\$350-\$749.99 = 40%</p> <p>\$750+ = 50%</p> <p>(Plus, when your order(s) total \$750 suggested retail in a month, you get the 50% discount level for the rest of the current month and the next month)</p>	<p>\$ 0-\$149.99 = 25%</p> <p>\$150-\$349.99 = 30%</p> <p>\$350-\$749.99 = 40%</p> <p>\$750+ = 50%</p> <p>(Plus, when your order(s) total \$750 suggested retail in a month, you get the 50% discount level for the rest of the current month and the next month)</p>	50%	50%	50%	50%
<b>Personal Recruits Commission</b>		4% Personal Recruits Commission	4-8% Personal Recruits Commission	4-10% Personal Recruits Commission	4-12% Personal Recruits Commission	4-14% Personal Recruits Commission
<b>VIP Advancement Bonus</b>			<ul style="list-style-type: none"> <li>• \$100 Bonus for promoting to VIP</li> <li>• \$100 Bonus for promoting-up a VIP</li> </ul>	<ul style="list-style-type: none"> <li>• \$100 Bonus for promoting to Senior VIP</li> <li>• \$100 Bonus for promoting-up a VIP or Senior VIP</li> </ul>	<ul style="list-style-type: none"> <li>• \$100 Bonus for promoting to Executive VIP</li> <li>• \$100 Bonus for promoting-up a VIP, Senior VIP and Executive VIP</li> </ul>	<ul style="list-style-type: none"> <li>• \$100 Bonus for promoting-up a VIP, Senior VIP and Executive VIP</li> </ul>
<b>VIP Consistency Bonus</b>			\$100 VIP 2-month Consistency Bonus	\$100-\$150 VIP 2-month Consistency Bonus	\$100-\$200 VIP 2-month Consistency Bonus	\$100-\$200 VIP 2-month Consistency Bonus
<b>Qualified Team Recruiting Bonus</b>			\$50-\$100 Bonus for Qualified Recruits	\$75-\$150 Bonus for Qualified Recruits	\$100-\$300 Bonus for Qualified Recruits	\$200-\$600 Bonus for Qualified Recruits
<b>2nd and 3rd Level Commissions (SR.VIP &amp; EVIP / Unit Sales Commissions Dir.)</b>				4% on 2nd level Volume	4% on 2nd level Volume 4% on 3rd level Volume	5-12% Unit Sales Commissions
<b>Unit Sales Bonus</b>						\$100-\$800 Unit Sales Bonus
<b>Dream Driver (car lease or cash)</b>						Dream Driver (car lease or cash)
<b>Advancement Bonus</b>						\$1,000 Bonus for promoting to Director

Please see the Freedom Plan Terminology Glossary for definition of capitalized terms

# Freedom Plan At-A-Glance

## Path to Financial Freedom

BEAUTICONTROL®

	Senior Director	Executive Director	Senior Executive Director	National Executive Director	Senior National Executive Director	Platinum Senior National Executive Director
<b>Promotion and Maintenance Requirements</b>	<ul style="list-style-type: none"> <li>Promote-Up 1 Director from personal Unit</li> <li>Maintain Director level requirements</li> </ul>	<ul style="list-style-type: none"> <li>Promote-Up 2 Directors from personal Unit</li> <li>Maintain Director level requirements</li> </ul>	<ul style="list-style-type: none"> <li>Promote-Up 4 Directors</li> <li>Of which at least 1 is a Senior Director</li> <li>\$80,000 World Volume</li> <li>Maintain Director level requirements</li> </ul>	<ul style="list-style-type: none"> <li>Promote-Up 6+ Directors</li> <li>Of which at least 1 is an Executive Director</li> <li>At least 3 are Sr. Director</li> <li>\$300,000 World Volume</li> <li>Maintain Director level requirements</li> </ul>	<ul style="list-style-type: none"> <li>Promote-Up 10+ Directors</li> <li>Of which at least 1 is a National Director</li> <li>At least 5 are Senior Directors</li> <li>\$750,000 World Volume</li> <li>Maintain Director level requirements</li> </ul>	<ul style="list-style-type: none"> <li>Promote-Up 10+ active Directors</li> <li>Of which at least 5 are Senior Directors</li> <li>At least 1 is Senior National Executive Director</li> <li>\$2,500,000 monthly World Volume</li> <li>Maintain Director level requirements</li> </ul>
<b>Discount Level</b>	50%	√	√	√	√	√
<b>Personal Recruits Commission</b>	4-14% Personal Recruits Commission	√	√	√	√	√
<b>VIP Advancement Bonus</b>	<ul style="list-style-type: none"> <li>\$100 Bonus for promoting-up a VIP, Senior VIP and Executive VIP</li> </ul>	√	√	√	√	√
<b>VIP Consistency Bonus</b>	\$100-\$200 2-month Consistency Bonus	√	√	√	√	√
<b>Qualified Team Recruiting Bonus</b>	\$200-\$600 Bonus for Qualified Recruits	√	√	√	√	√
<b>Unit Sales Commissions</b>	5-12% Unit Sales Commission	√	√	√	√	√
<b>Unit Sales Bonus</b>	\$100-\$800 Unit Sales Bonus	√	√	√	√	√
<b>Dream Driver (car lease or cash)</b>	Dream Driver (car lease or cash)	√	√	√	√	√
<b>Director Promote-Up Bonus/Pay</b>	\$3,000 Bonus for promoting-up a Director	√	√	√	√	√
<b>Advancement Bonus</b>			\$5,000 bonus for promoting to this level and matching 50% bonus for your parent if National Director or above	\$10,000 bonus for promoting to this level and matching 50% bonus for your parent if National Director or above	\$20,000 bonus for promoting to this level and matching 50% bonus for your parent if National Director or above	\$40,000 bonus for promoting to this level and matching 50% bonus for your parent if National Director or above
<b>Generation 1 Promote-Up Director Commission</b>	5% Commission on Generation 1 Promote-Up Director (9% for the 1st 6 months after Promote-Up)	√	√	√	√	√
<b>Generation 2 Promote-Up Director Commission</b>		2% Commission on Generation 2 Promote-Up Director	3% Commission on Generation 2 Promote-Up Director	3% Commission on Generation 2 Promote-Up Director	Tiered Pay Levels 2-10	Tiered Pay Levels 2-10
<b>National Generation Pay</b>					Commission on National Director Development	Commission on National Director Development

Please see the Freedom Plan Terminology Glossary for definition of capitalized terms